



the CREDIT LINE

Published for the Farm Credit of Southern Colorado Community

Customer Named Outstanding Commercial Producer

John Woodward, owner, with his wife Elizabeth, of Woodward Hi-Altitude Cattle in Bailey, won the Colorado Cattlemen's Association 2014 Outstanding Commercial Producer award. He was nominated for the award by his peers at the Central Colorado Cattlemen's Association.

"It is an honor for the Colorado Cattlemen's Association to recognize John and Elizabeth Woodward for their great work, not only for their ranch operations, but also their commitment to the cattle industry," director of Industry Programs, Colorado Cattlemen's Association, Devin Murnin said. "They are very passionate about the cattle business, both locally and at the state level, while also raising high quality cattle and being environmental stewards."

Woodward has been raising cattle for 36 years, since he took over the family business on the Deer Valley Park Association land in 1979.

Raising cattle at high altitude poses problems that are not experienced by cattlemen on ranches below 6,000 feet. Most common is brisket disease.

continued on page 4



John Woodward and his Woodward Hi-Altitude Cattle in Bailey won the Colorado Cattlemen's Association 2014 Outstanding Commercial Producer award. In the background is Woodward's first calf of 2015.

(Photo by Walter L. Newton/The Fairplay Flume)

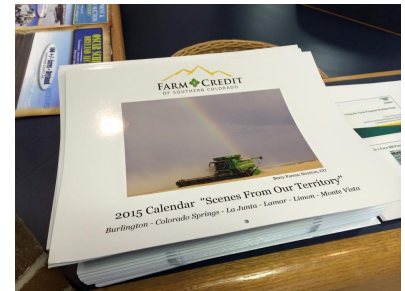


Photo Contest

We will once again be putting together a Farm Credit of Southern Colorado calendar featuring YOUR pictures for 2016! Twelve agriculture related photos will be selected for the calendar, and winners will each get a \$50 gift certificate to Big R for their submission.

High-quality digital photos and a brief description including location and names of individuals, if present, can be submitted to Emily Golding via email at emily.golding@aglending.com. Submission deadline is August 1st. By submitting your photos, you give FCSC the right to use photos for additional marketing purposes.





From the President's Desk

Russell Tomky, President and CEO

As most of us are either directly or indirectly involved in the production of food on a large scale, we rarely think about the problem of hunger in rural Colorado. The startling fact, however, is that one in seven Southern Coloradoans struggle with food insecurity every day.

Farm Credit of Southern Colorado and CoBank have partnered with Care and Share of Southern Colorado to help ease the challenge of rural hunger. Care and Share is a food bank program that relies on charitable donations to acquire and distribute food in 31 counties in southern Colorado. Roughly the same territory that Farm Credit of Southern Colorado serves.

In 2014, Care and Share served nearly 108,000 people, distributing more than 19 million pounds of food, the equivalent of 15.8 million meals to our neighbors. They operate a very efficient operation with \$0.95 of every dollar going directly to food and food programs, and have local warehouses in Colorado Springs and Pueblo.

We feel strongly about maintaining healthy rural communities in southern Colorado. Our investment in Care and Share is a direct investment into the health of rural Colorado. I would encourage anyone interested in contributing to fighting rural hunger to visit the Care and Share website at www.careandshare.org and become a partner/donor.

Board of Directors Election

The 2015 Annual Meeting will be held Friday, May 22nd at 10:00am in the Colorado Springs Administration Office.

This year's candidates are:

Position #1—Ron Rehfeld—Arapahoe (incumbent)
Darren Dickey—Cheyenne Wells

Position #2—Jeff Umland—Eads (incumbent)
Patrick Kamey—Las Animas

Position #3—Scott Maranville—Ramah (incumbent)
Kelly Burr—Seibert

Position #4—Rosalie Martinez—Alamosa (incumbent)
Carol Lee Dugan—Alamosa

Candidates for the 2016 Nominating Committee are:

Kane Cody—Burlington
Whitney Hansen—Burlington
Ryan Jamagin—Seibert
Brandon Jones—Seibert
Brian Neufeld—Hooper
Samme Ormiston—Manzanola
Steven Ptolemy—La Junta
Scott Schaffer—Monte Vista

***Additional candidate information and your ballot
will be arriving in your mailbox soon!***



Farm Credit Visits Capitol Hill



I recently had the privilege of visiting Washington D.C. with a group of about 20 other Farm Credit advocates from around the nation as part of the Co-Bank Ambassador program. I had the chance to personally meet with then Senator-Elect Cory Gardner, Senator Michael Bennet staff, and then Congressman-Elect Ken Buck. Myself and others at Farm Credit continue to work hard to make sure that the needs of farmers and ranchers of Rural Colorado remain at the top of mind when our Members of Congress are making decisions.—*Emily Golding, AVP Marketing*



Laura Johnson Retires

Laura started her career with Farm Credit (at the time Federal Land Bank of Wichita) in March 1982 as a mail clerk. After serving as a mail clerk for a couple of years she became secretary to Vice President of Finance, Mike Bone.

She then transferred to the Marketing Department where she was an Administrative Assistant. Then one day she walked in and her typewriter was replaced with what they called a computer. She was one of the first to get one and started calling the computer department with millions of questions.

She was then asked to join the computer department. She started as an Administrative Assistant with Computer Operations where she performed data entry duties. She then moved to the IT help desk department where she assisted with computer help desk issues and began developing training manuals to train association personnel on software (such as Word, Excel, PowerPoint) and the Banks core applications such as Farm Credit Quick (FCQ), Customer Service Management (CSM), etc. . With much curiosity she became interested in hardware as well as software.

After 18 years in the Wichita office, in 2000 she accepted a position as Information Systems Manager in the Colorado Springs association. After 33 years with the Farm Credit System, Laura retired from Farm Credit of Southern Colorado in March, as the Assistant Vice President of Information Systems.



Woodward from page 1

Brisket is caused by pulmonary arterial hypertension, circulatory edema and congestive heart failure as a result of low-pressures associated with low-oxygen high-altitude grazing (altitude sickness).

In a CCA press release, it explains how Woodward has been battling brisket using Pulmonary Arterial Pressure testing on his entire herd.

“John quickly realized that selecting bulls with a low PAP score was a necessity. In 2002 came the realization that purchasing low PAP scoring bulls was not enough, and they decided to begin PAP scoring their replacement heifers, as well. Today, every cow in the herd has her own PAP score,” the CCA said.

A PAP test is a right heart pulmonary artery catheterization. A catheter is passed through the jugular vein to the right ventricle of the heart, then through a valve and into the pulmonary artery. Then true average pressure is measured.

Woodward has a degree in animal science from Colorado State University. He grew up in Denver and visited the family’s property in Bailey during summers and

weekends. He ranches on 720 acres on the DCPA land and leases more than 3,000 acres in various locations. His current herd is comprised of 90 head of cattle.

The Woodward family is a pillar in the community and the cattle industry. It’s a privilege to know and work with such tremendous producers and conservationists.—

***Jennifer Meis,
Relationship Manager,
Farm Credit of Southern
Colorado***

Half the herd is custom fed and sold directly to private consumers. Woodward sells quarter and whole halves. Hudson Lockers processes the meat and it’s ready in about two and one-half weeks.

Woodward was not judged for the award solely on his ranching skills. The CCA looks at a ranchers stewardship of the land and community involvement.

Professional associations include Park County Water and Land

Trust, board member, South Park Habitat Partnership Program, committee member, member of the CCCA, Park County Livestock, committee member and vice chairman of the Wildlife Resources Committee with the CCA.

“We were extremely humbled to get this recognition from the Colorado Cattlemen’s Association,” Woodward said.

Article by Walter L. Newton/The Fairplay Flume



When you’re out and about at agricultural trade shows and conventions, look for us. We’re often there with a booth or as a sponsor. We’d love to visit with you!



Patronage Refund

We are proud to announce that we will be sharing a \$3.5 million cash patronage refund with our customers. "At Farm Credit of Southern Colorado, we're proud of the fact that when we make a profit, we repay our members with a dividend check," Russ Tomky, President and CEO.



Whether you're just entering farming or picking up where your parents left off, Farm Credit of Southern Colorado has the tools you need to fulfill your dreams.



AGLENDING.COM
 LOANS / LEASES / APPRAISAL / INSURANCE

Burlington 719-346-5324
 Colorado Springs 800-815-8559

La Junta 719-384-4455
 Lamar 719-336-7474

Limon 719-775-2838
 Monte Vista 719-852-3341





**PRSR STD
U S POSTAGE
PAID
COLO SPGS CO
PERMIT NO 398**

5110 Edison Avenue—Colorado Springs, CO 80915

ADDRESS SERVICE REQUESTED



Be sure to like Farm Credit of Southern Colorado on Facebook

**Farm Credit of Southern Colorado
Branch Locations**

Burlington (719) 346-5324

Colorado Springs (719) 570-1087

La Junta (719) 384-4455

Lamar (719) 336-7474

Limon (719) 775-2838

Monte Vista (719) 852-3341

(800) 815-8559

**Farm Credit of Southern Colorado
2015 Holiday Closings**

Monday, May 25—Memorial Day

Friday, July 3—Independence Day

Monday, September 7—Labor Day

Monday, October 12—Columbus Day

Wednesday, November 11—Veteran's Day

Thursday, November 26—Thanksgiving

Friday, December 25—Christmas

This mission of Farm Credit of Southern Colorado is to provide innovative financial solutions to a diverse rural America one relationship at a time.
